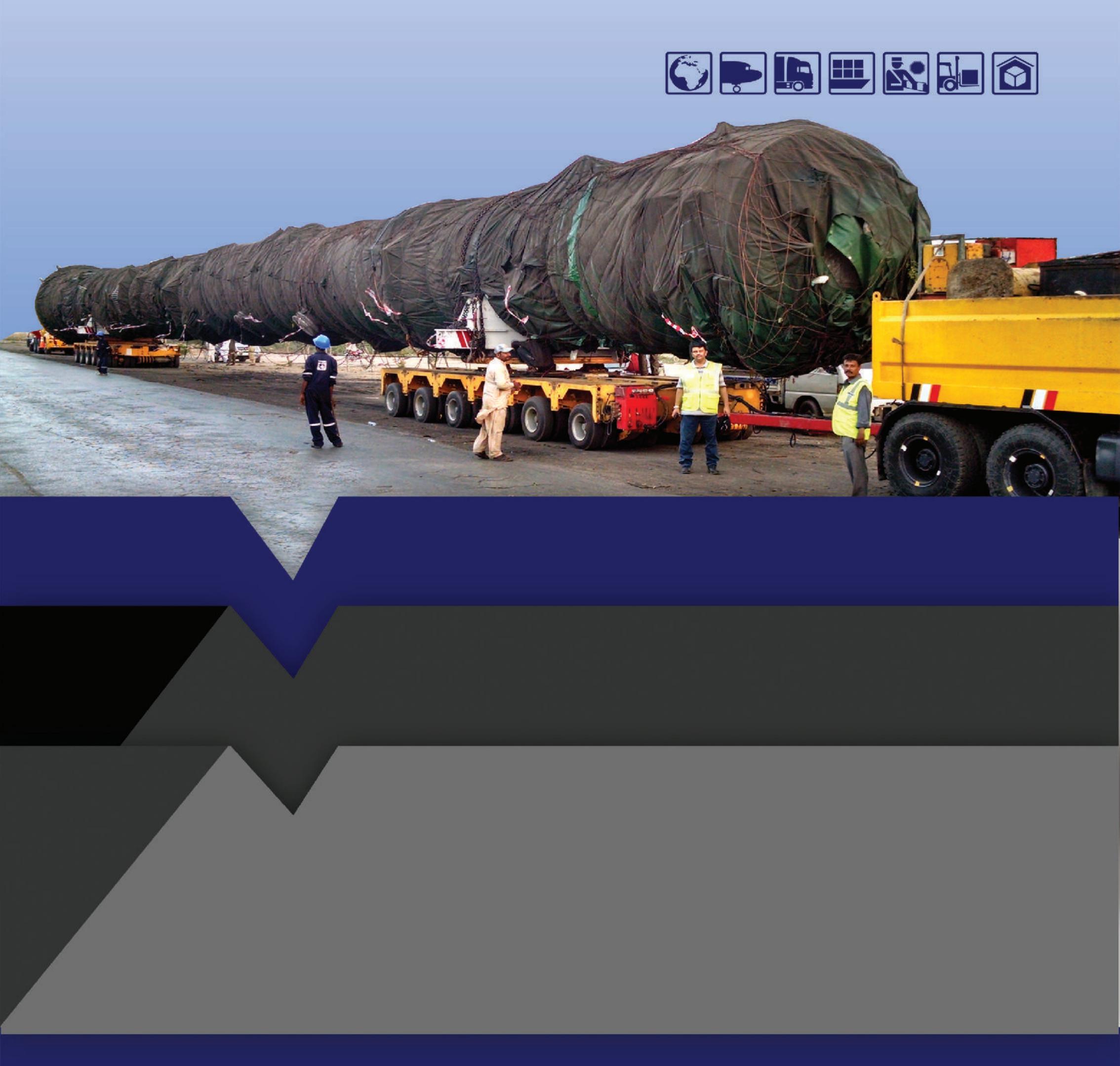


# 巴基斯坦阿拉斯船务代理有限公司 AARAS SHIPPING AGENCIES PRIVATE LIMITED

BREAK BULK, PROJECT, HEAVYLIFT, ODC & RO-RO CARGO EXPERTS IN PAKISTAN





AARAS SHIPPING AGENCIES (PVT) LTD. AARAS船务代理有限公司

AARAS PROJECT & LOGISTICS PAKISTAN (PVT) LTD. AARAS巴基斯坦物流项目有限公司

AARAS CONTAINER LINE AARAS集装箱航线

AARAS INTERNATIONAL CUSTOM BROKERS AARAS国际报关

AARAS SHIPPING & LOGISTICS AFGHANISTAN AARAS 阿富汗航运物流

AARAS SHIPPING LLC(UAE) AARAS阿联酋航运有限责任公司

AARAS CONTAINER TERMINAL ACT AARAS集装箱码头装卸

AARAS CHARTERING & TRADING COMPANY AARAS租船 & 商贸有限公司

# Scope of Services 业务范围



# Company Profile 公司简介

Prominent & Reputable Group 一家著名的,值得信赖的集团公司

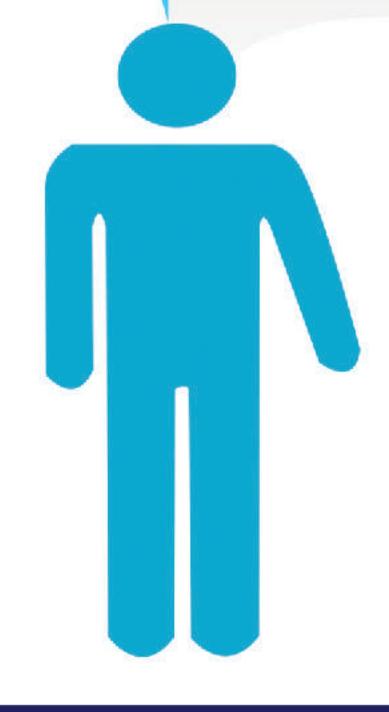
Complete & One Window Operation 完整的一站式服务

Most Economical Rates
Uncompromising & Proven
High Quality Service
最经济的价格,毫不妥协,
值得信赖的高质量服务

Rich Experience of 25 Years 25年丰富经验

Shipping, Stevedoring, Handing, Clearance & Total Logistics Solutions 航运,码头装卸,处理,清关,全程物流解决方案

Complete Customer Satisfaction 全方位的客户满意度



## INTRODUCTION 简介

AARAS Shipping Agencies Private Limited. We have a lasting account of quality services and we
prove it every day. Our strength comes from the growing trust and maximized satisfaction of our
valued customers around the world. Our main services span from Liner Business, NVOCC Agency,
Break Bulk, handling of over Dimensional cargo, heavy Cargo and Freight Services engaging
excellent network of associates throughout the world.

AARAS船务代理有限公司。事实证明,我们每天提供着持续,高质量的服务。我们的实力来自不断增长的信任和最大限度地满足我们在全世界各地的尊贵客户。通过全球杰出的货运服务经营网络,我们的主要服务范围从班轮运输业务,无船承运人代理,散杂货物,超大尺寸货物,重型货物的货运服务。

• AARAS Shipping Agencies Private Limited was established in 1992, with the approach to capitalize the shipping, Logistics and Freight Forwarding Industry through the quality, lead time commitment not only in Pakistan but also in overseas with the collaboration of World renown, honest, professional and sincere Partners.

AARAS船务代理有限公司成立于1992年,专业从事航运,物流和货运代理,承诺通过高质量的服务、准确的交货时间,不仅在巴基斯坦,而且在海外与世界闻名、诚实,专业和真诚的合作伙伴展开合作。

• We believe that our business is about trust and transparency and it is our constant Endeavour to serve our customers. Each day we add value to the logistics processes of our clients who require their products to be transported. Sourcing and information services are also important components of our business. We have proven our capability and expertise in handling Break Bulk Cargo, Over Dimensional Cargo, Heavy Lift Cargo and Transportation / delivery of such cargo in various / all over Parts of Pakistan.

我们相信,我们的业务是值得信任和透明的,我们一直致力于为客户服务。每一天,我们为需要运输产品的客户增加物流过程的价值。采购和信息服务也是我们业务的重要组成部分。在巴基斯坦各地,我们已经证明了我们有能力、专业知识、经验处理散装货物,大件货物,重物吊起的运输与交付。

• We have professionally and successfully completed various projects related to Power Generation sector as well as commercial sector by delivering over dimensional and heavy lift cargo to their respective Jobsite.

在发电及其商业领域,我们通过专业的大件运输和重物吊装作业,成功地完成了各种项目于工地现场。

• We are confident and ensure you AARAS Shipping Agencies Private Limited is 'AA' rated company in Pakistan.

我们充满信心地向您保证AARAS船务代理有限公司是巴基斯坦 "AA" 评级的公司。

# OUR VISION, MISSION&STRENGTH 我们的愿景、使命,优势

Vision 愿景



AARAS will constantly exceed customer expectations by providing innovative logistic solutions. AARAS将不断提供创新的物流解决方案,超越客户的期望。

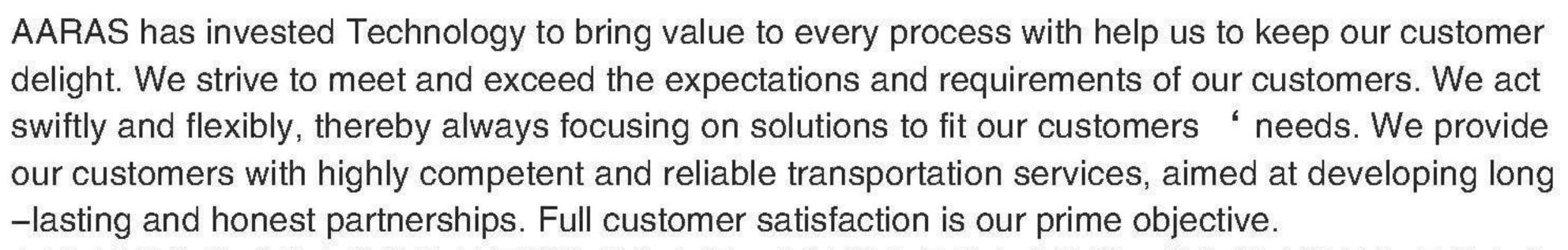
Mission 使命



AARAS Shipping Agencies, as a logistic solutions provider, is committed to: AARAS船务代理有限公司,作为物流解决方案提供商,致力于:

- Delivering customized solutions
   提供定制解决方案
- Investing in technology and people 科技与人类的投资——投资科技与培养人才
- Complying with applicable statutory and regulatory requirements 遵守适用的法律和法规要求
- Enhancing profitability 提高盈利能力
- Providing end-to-end supply chain services through an efficient global network.
   通过高效的全球网络提供终端到终端的供应链服务。

Strength 优势



AARAS投资技术带来的价值以便帮助我们在每一个过程中保持客户满意。我们努力满足和超越客户的期望和要求。我们行动迅速灵活,因此始终专注于解决方案,以满足客户需求。我们为客户提供高效、可靠的运输服务,旨在发展长期和忠诚的伙伴关系。全方位的客户满意度是我们追求的首要目标。



# AARAS IN HOUSE SERVICES AARAS内部服务

### SHIPPING & LOGISTICS AGENTS

### 船舶代理/物流代理

#### **Shipping Agency**

船舶代理

We have been smartly providing experienced shipping agency-ship services to many well-known principal Lines; their trust in us is the important asset for us.

我们已经为许多知名的航运公司提供了成熟的 船舶代理服务,他们对我们的信任就是我们最 重要的财富。



We have implemented many projects in the Telecom, Water and Sanitary, Health and Road Sector, Energy Power Plants, Cement Plants & Windmill Plants, as ,many of the well-known organizations have appointed us to provide them our best of logistics services to implement their respective projects here in Pakistan.

我们已经在通讯、水利和卫生健康、道路、能源电厂,水泥厂以及风电方面实施完成了很多项目。多 家知名公司已经委托我们为他们提供最好的物流服务来协助他们实施在巴基斯坦的项目。

#### **Total Logistic Solution**

全程物流解决方案

No stage is skipped by us in providing logistics services to our honorable clients and customers We always focus on improving and upgrading our Logistics Management. We assure flawless movement of the goods/cargo from the Point of origin to the point of Destination.

我们对操作的每一个环节都严格监控把关,为尊贵的客户提供严谨的物流服务。我们一直致力于改进和升级物流管理,确保货物从始发地至目的地完好无损。

We provide all services which are required in moving the consignment towards the final destination which includes but are not limited to the Road Surveying, Break-Bulk and Heavy Lifting, Custom Clearance Transportation, Packaging. Were-housing, etc..

在货物运送到目的地的过程中,我们提供全程服务包括但并不仅限于运输、路勘,散杂货/重件货物,海关通关,交通运输,货物包装,仓储等。

# HEAVY PROJECTS TRANSPORT HANDLERS 重件项目运输专家













### BREAKBULK CARGO HANDLERS 散杂货物处理行家



Breakbulk Cargo Experts 散杂货运专家

Is your cargo Breakbulk, Oversized, Over Dimensional or Ro-Ro??? Whether it is Dangerous or General, Big or Small???

您的货物时散杂货? 超大尺寸? 还是滚装货? 是否危险? 是一般货物还是大件或是小件货物?

Nature of cargo does not matter to us, but the only thing matter is to provide satisfactory and efficient services to handle any sort of cargo of our valued customers. We are here to handle your all types of cargoes smoothly, carefully and efficiently with our competent, hard—working and well—trained staff. You can rely on us for any of your cargo, if it be power generation plants (Windmill, oil, gas), heavy equipments, bulk cargo, breakbulk cargo, heavy cranes, cars, wires and cables ,bagged cargo, baled goods, barrels and casks ,boxes ,wooden shipping containers, drums, paper reels, still grinders, whatsoever it is ,we assure you the best services to handle your shipment.

不管您的货物是什么属性,我们关心的是怎样为尊贵的客户提供高效、满意的服务。我们的员工勤奋能干,训练有素,他们能够平稳流畅、谨慎高效地帮您处理各类货物。不论是发电厂设备(风电、油、气),还是重型设备,散装货、零担货物、重型吊车、汽车、电线电缆、袋装货、包装好的货物,或是桶状、盒状、木制运输容器、鼓状、卷筒纸、甚至滑翔机,都可以委托我们运输,我们一定会给您提供最好的服务。

### BREAKBULK CARGO HANDLERS 散杂货物处理行家



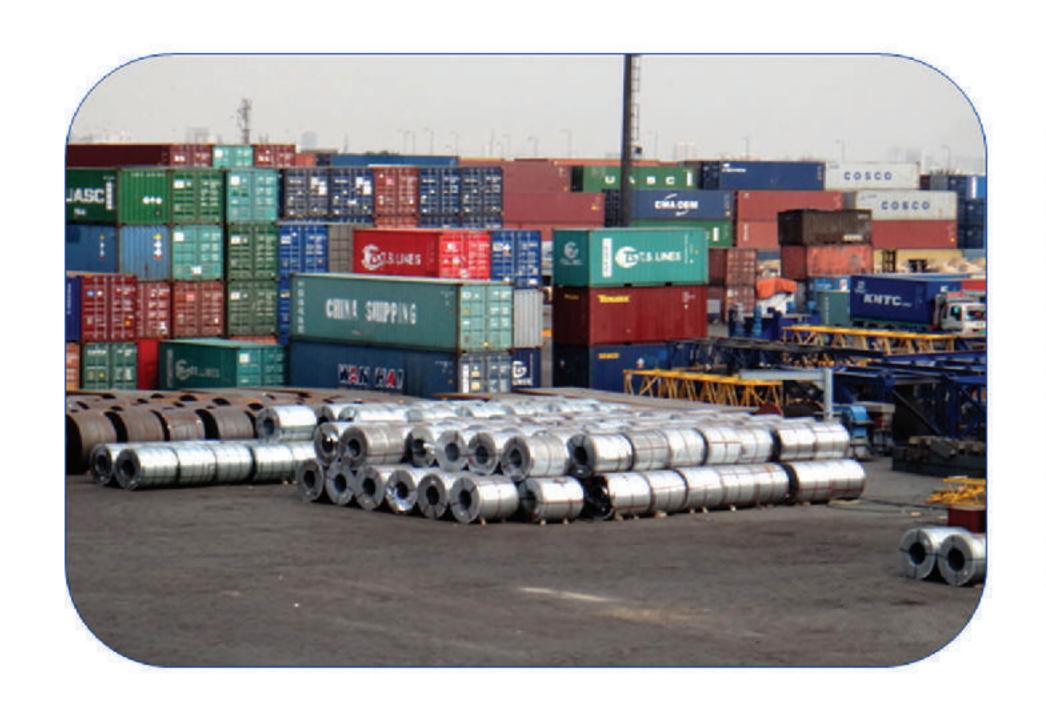
Your breakbulk cargo ,whether it is small or big, heavy or normal, need special care and expertise to handle them, as they are not set in a manner which a general, containerized or semi-containerized or cargoes are set. We know what special care is needed and we have the expertise to handle them. 散杂货物,无论大小、轻重、均需特别细心地专业处理,因为这些货物不像货物或集装箱、半集装箱那样放置。我们深谙需要怎样的细心,并且我们具有这样的专业技术。

We are not limited to handle the heavy, breakbulk, oversized, over dimensional, ro-ro. dangerous or general cargoes only, but we provide complete and wide range of total logistics services for these cargoes as well, which includes more prominently but are not limited to, Heavy lifting, Loading, Unloading, Custom Clearance. Transportation, Road Surveying, Stevedoring, Discharging, and the list goes on. In short we provide DDU and DDP services for every type of cargo.

我们的服务不仅仅局限在处理那些重型货物、零担货物、超大尺寸货物、危险品或是普通货物,我们还 提供一整套范围更广的物流服务,其中主要包括起重、装货、卸货,海关通关、运输、道路勘察、码头 装卸、卸货等等。简而言之,我们还提供所有货物的未完税交货和完税后交货服务。

### BREAKBULK CARGO HANDLERS

散杂货物处理行家













### BREAKBULK CARGO HANDLERS

散杂货物处理行家













# Heavy Lifts 重物吊起



#### Heavy Lifts 重物吊起

A team of experienced professionals plan the complete Heavy Lift operations ensuring safe carriage over hydraulic axles, barges or vessels. All our heavy lift projects are well planned and engineered in detail, including a rigging study, to ensure efficiency and maximum safety throughout the lifting procedures. Lifting accessories are frequently designed and constructed to meet the specific requirements of a particular lift, viz., generators, turbines, reactors, boilers, towers, castings, heaters, presses, locomotives, boats and military equipment. In the offshore industry, parts of oil rigs and accessories are also heavy lifted. We have the expertise and equipment to offer complete lifting solutions. 我们拥有一支经验丰富的专业团队,可以确保安全地完成起重作业,以便液压轴、驳船或货船的安全运输。我们所有起重项目都有详细计划和监督,包括索具研究,在整个吊装过程中都可以确保高效和最大安全。起重附件经常被设计和改造,以满足特定起重项目的要求,如发电机,涡轮机,反应堆,锅炉,塔,铸件,加热器,压力机,机车,船只和军事设备。在近海工业中,石油钻机和配件的部分也需要起重作业。我们拥有专业知识和设备提供完整的吊装解决方案。

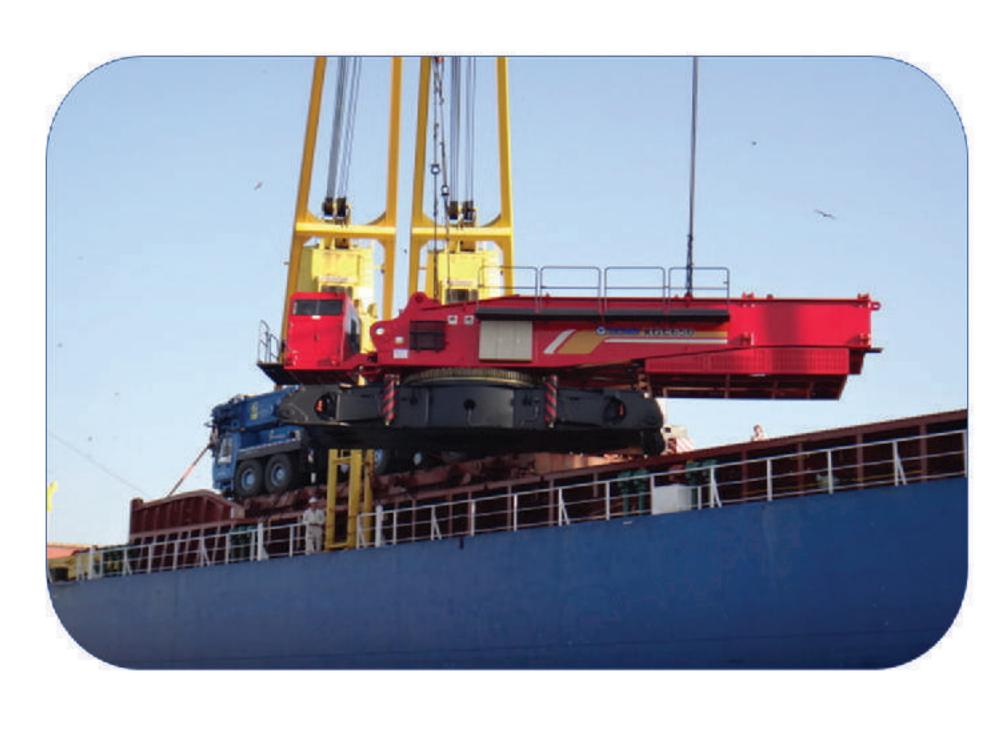
# HEAVYLIFT CARGO HANDLERS 重型起吊件处理专家/起重货物处理行家

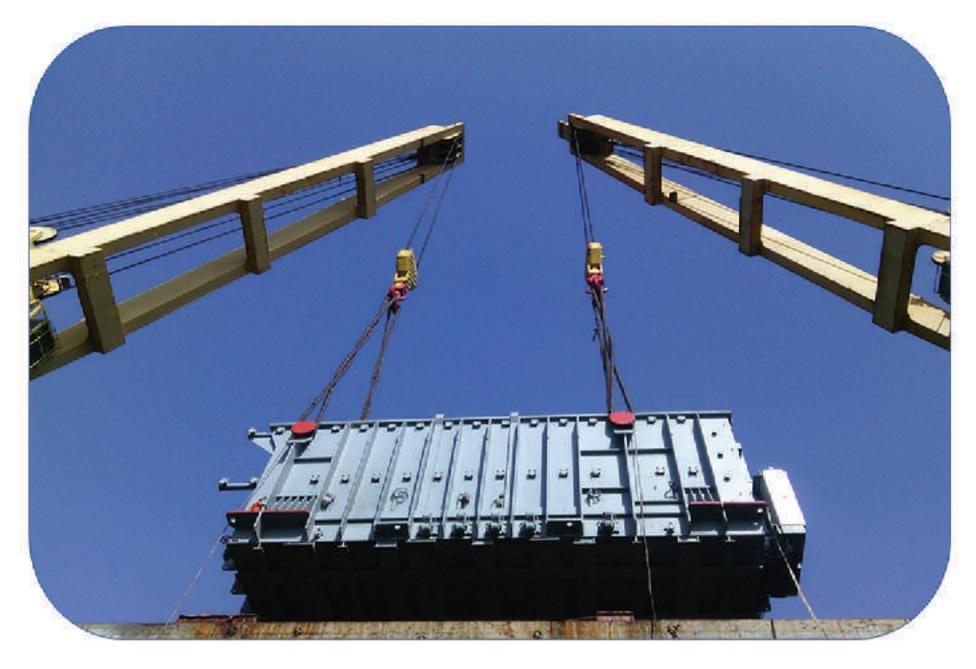




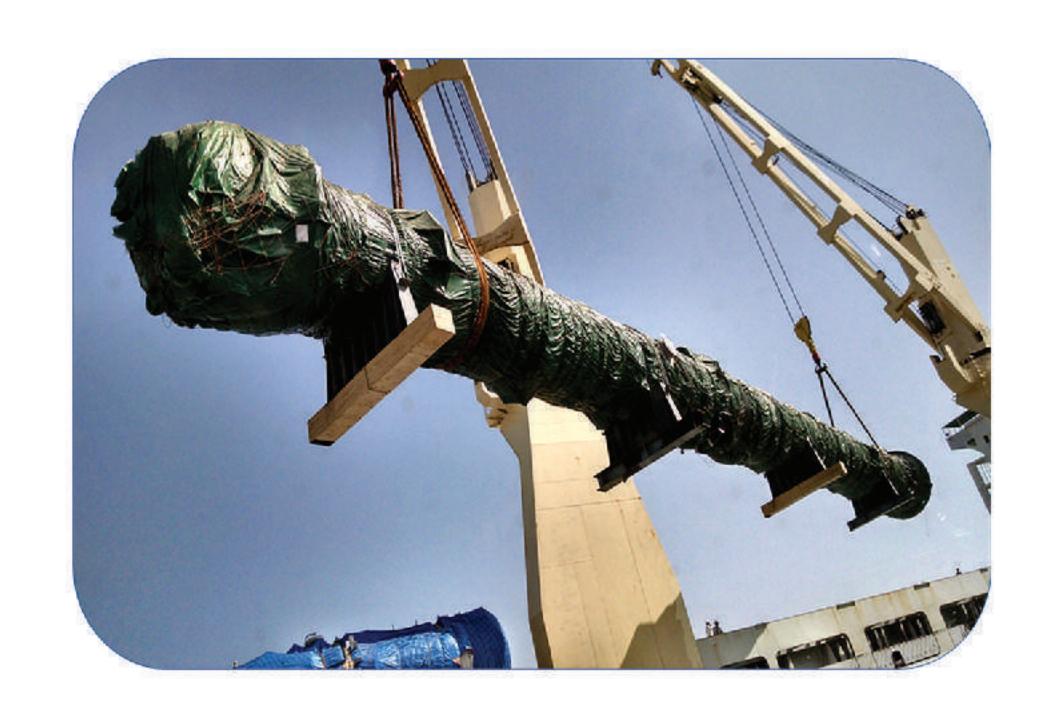






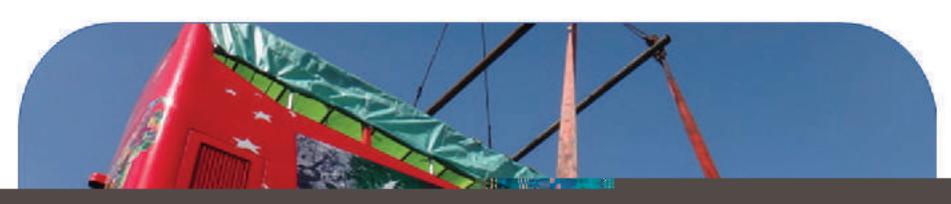


# HEAVYLIFT CARGO HANDLERS 重型起吊件处理专家/起重货物处理行家









# HEAVY PROJECT EXPERTS 重件项目专家



#### Oversized / Over Dimensional / RO-RO Cargo Experts

超大尺寸/滚装货物专家

We have been handling more than 650,000cbm per annum on an average basis of Project Cargoes and also handling additional discharge cargoes as ship agents. We are specialized in handling Over-Dimensional Cargo. We have a capability of hauling packages of every weight and size. We offer turn-key transportation solution, which actually consist of complete origin-to-destination package, including overseas shipping, custom clearance & transportation from the port of arrival to the project site. 我们公司平均每年处理650000多立方项目工程货物,同时在船代业务上也处理其他的货物。我们特别擅长处理超大尺寸货物,任何重量和形状的包装性,我们都有能力装卸。我们提供从海运,清关到项目现场的门到门全程服务。

# HEAVY PROJECTS CARGO HANDLERS 重件项目货物处理行家













# WINDMILL PROJECT EXPERTS 风电项目专家



#### **ENERGY PROJECTS**

能源项目

Talk about ENERGY PROJECTS we mean the "WINDMIL PROJECTS" and windmill projects means the "GIANT PROJECTS"

此处提到的"能源项目"指的是"风电项目",而风电项目意味着"大型项目"。

Are you thinking to initiate energy project in Pakistan? Pakistan is the right market to invest for Windmill Energy and AARAS is the right place to give total logistics solution for your windmill projects. We feel proud to mention that we were the first to handle the Windmill project in Pakistan, where we provided origin-to-destination services for the project, and so till then we have handled many Windmill Project Cargoes here in Pakistan. We have now the complete knowledge and expertise of handling the windmill project shipments without any hindrance or complications.

您是否正在考虑在巴基斯坦开拓能源项目?巴基斯坦正是投资风电能源的理想市场,而AARAS也是您最合适的选择,并为您的风电项目提供整体物流解决方案。我们可以很自豪地说:我们是巴基斯坦国内第一家处理风电项目的公司,我们为这个项目提供了全程(一站式)服务。自此之后,我们又在巴基斯坦承运了许多风电项目货物。如今我们已具备运输风电项目货物的完备知识和专门技术,可以应对任何障碍和复杂情况。

# WINDMILL PROJECT COMPLETE RANGE OF SERVICES 风电项目全程运输服务



The complete range of services ( Door to Door Deliver ) which we provided for the Windmill Projects were more particularly consisted, but were not limited to.

我们对风电项目的所提供的全程运输服务(门对门服务)主要包括,但不局限于以下项目:

- ●Rood Surveying 路勘
- ●Custom Clearance 清关
- ●Loading/Unloading 装货,卸货
- Heavy Lifting 重物吊起
- ●Transportation 运输

# WINDMILL PROJECT COMPLETE RANGE OF SERVICES 风电项目全程运输服务

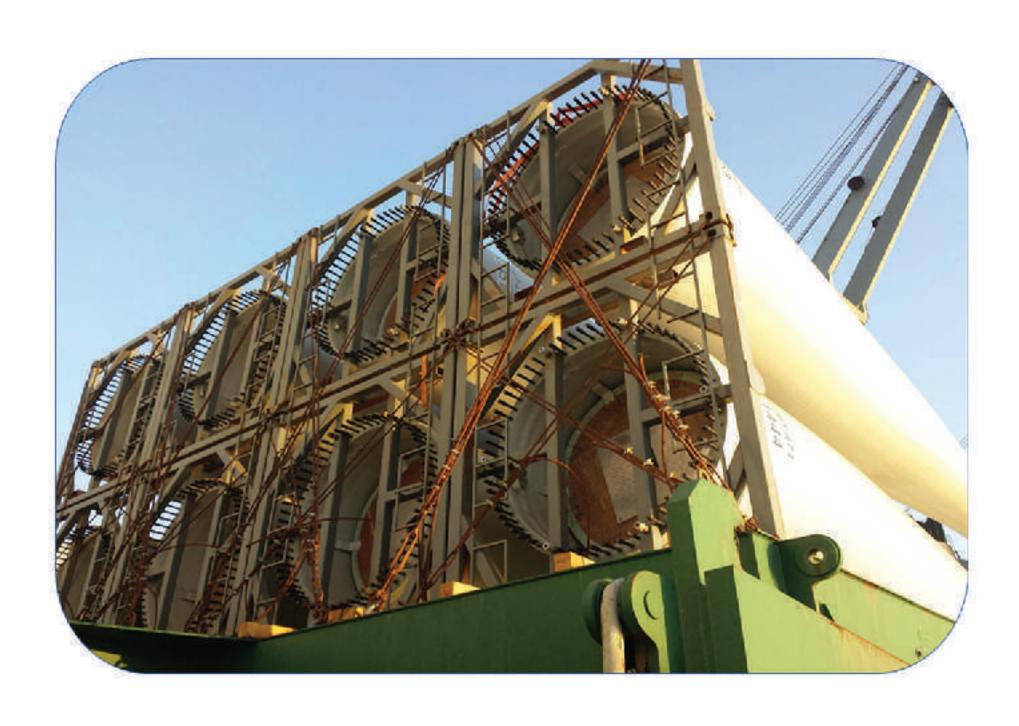


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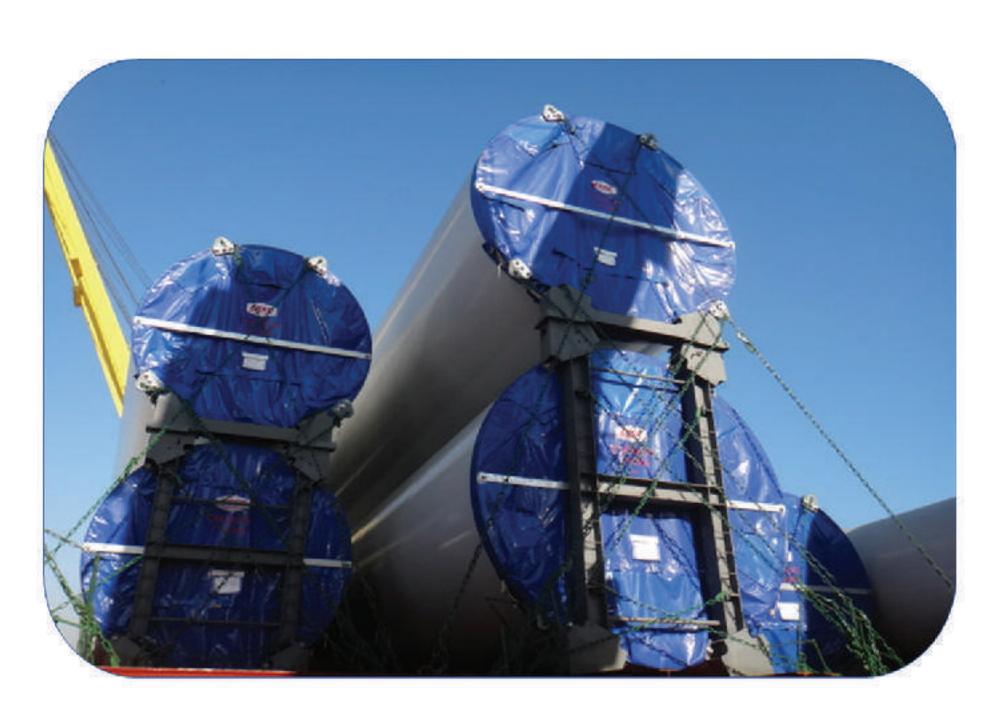
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- Heavy Lifting 重物吊起
- ●Transportation 运输

# WINDMILL PROJECTS HANDLER 风电项目处理行家













## OTHER SERVICES 其他业务



#### **CUSTOM CLEARANCE**

海关清关

AARAS GROUP provides exclusive services in the field of "Custom Clearance," in the name of AARAS INTERATIONAL since the year 2000.

从2000年起,AARAS集团公司以AARAS国际的名义提供"海关清关"专营服务项目。

AARAS INTERNATIONAL has been providing below services efficiently and professionally. AARAS国际提供以下高效、专业的服务项目:

●Consultants 咨询

●Legal Advice 法律咨询

●Warehousing 仓储

●Exhibition 展会

●Afghan Transit Trade 阿富汗转运运输



# OTHER SERVICES 其他业务



#### AARAS Afghanistan provides you:

AARAS阿富汗分公司为您提供:

- •Consolidation Services from Afghanistan to Worldwide. 从阿富汗到世界各地的集中托运服务
- ●Warehousing & Distribution Facilities. 仓储及分销设施
- ●Transit Container/Cargo Service. 集装箱/货物转运服务
- ●Logistics Center. 物流中心
- •Custom Clearance. 海关清关
- •In-Land Transportation of General & Containerized Cargoes in Afghanistan. 阿富汗境内的普通货物/集装箱货物内陆运输
- •Break-Bulk Cargo Moving. 散杂货运输

# Appreciation & Affiliation 荣誉证书与会员证书





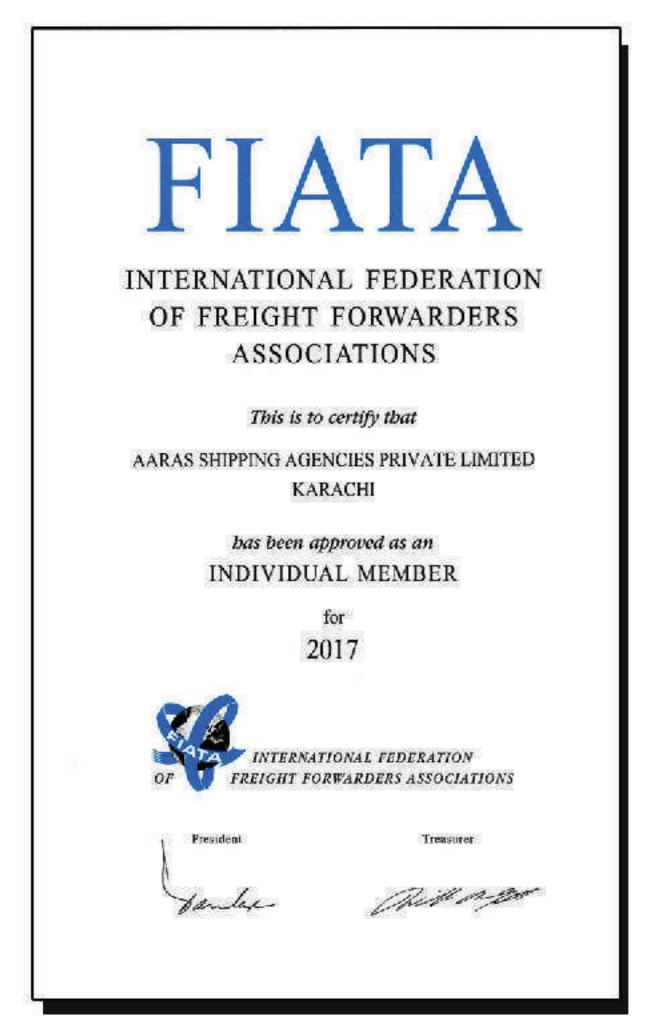


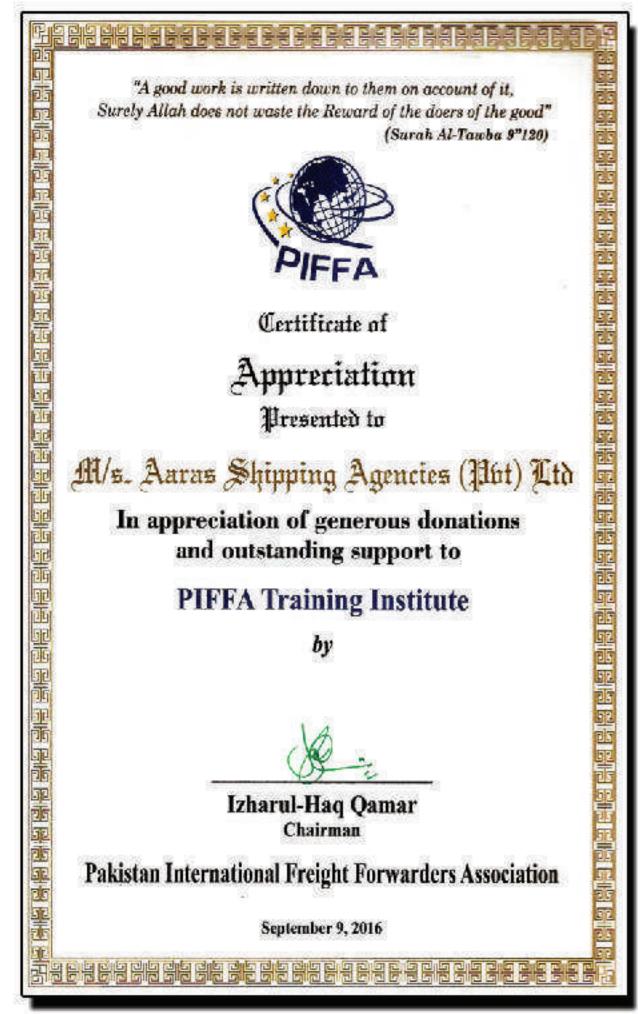


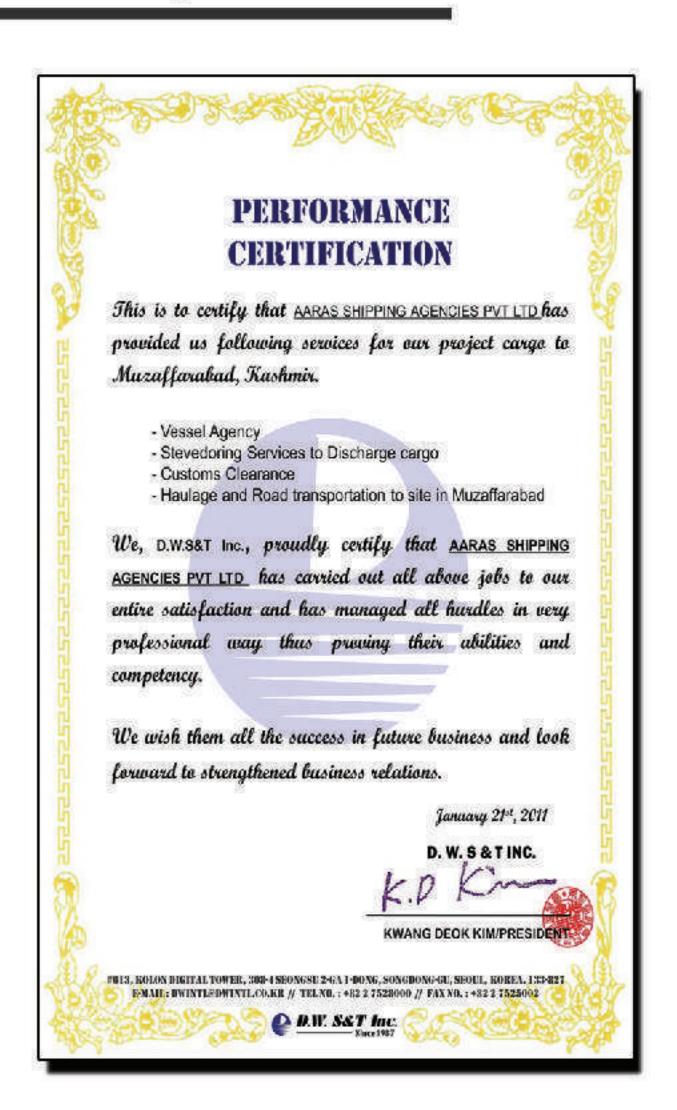


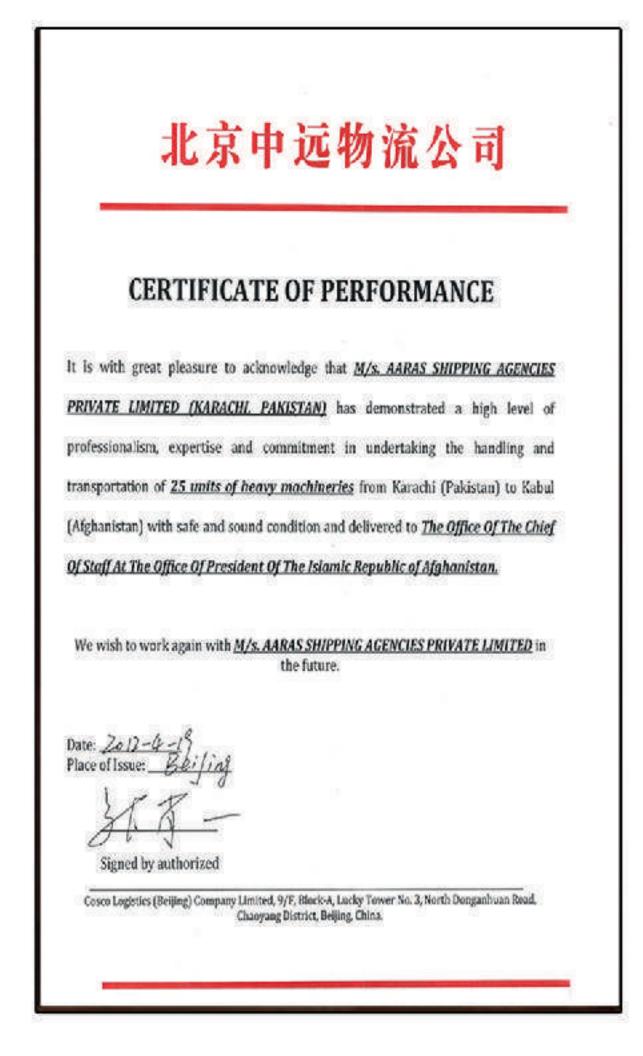


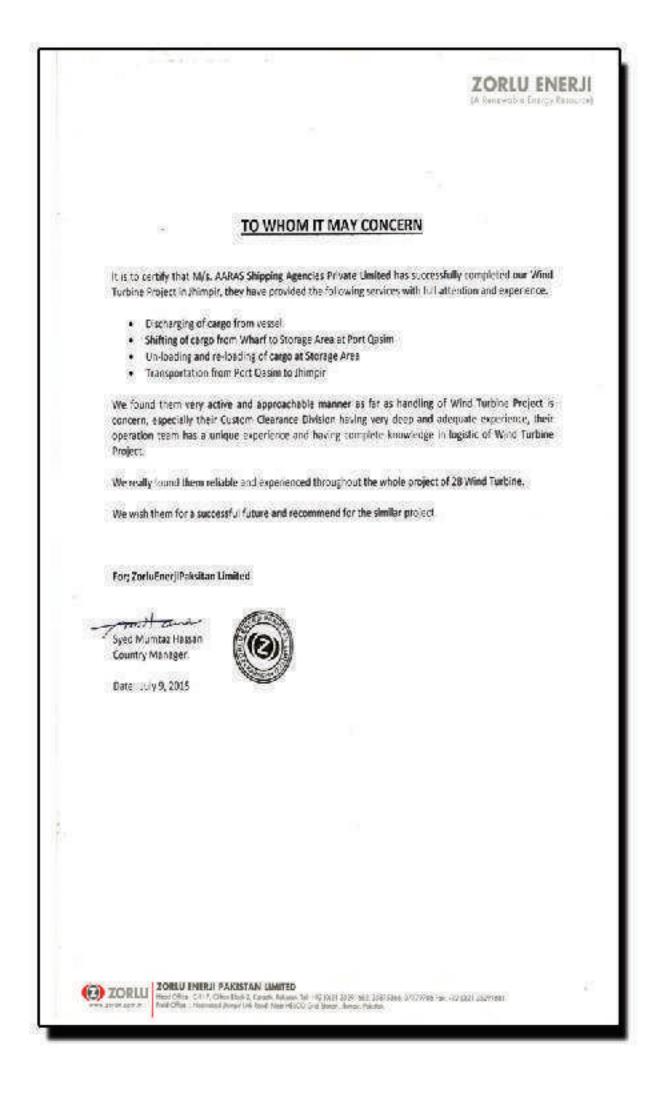
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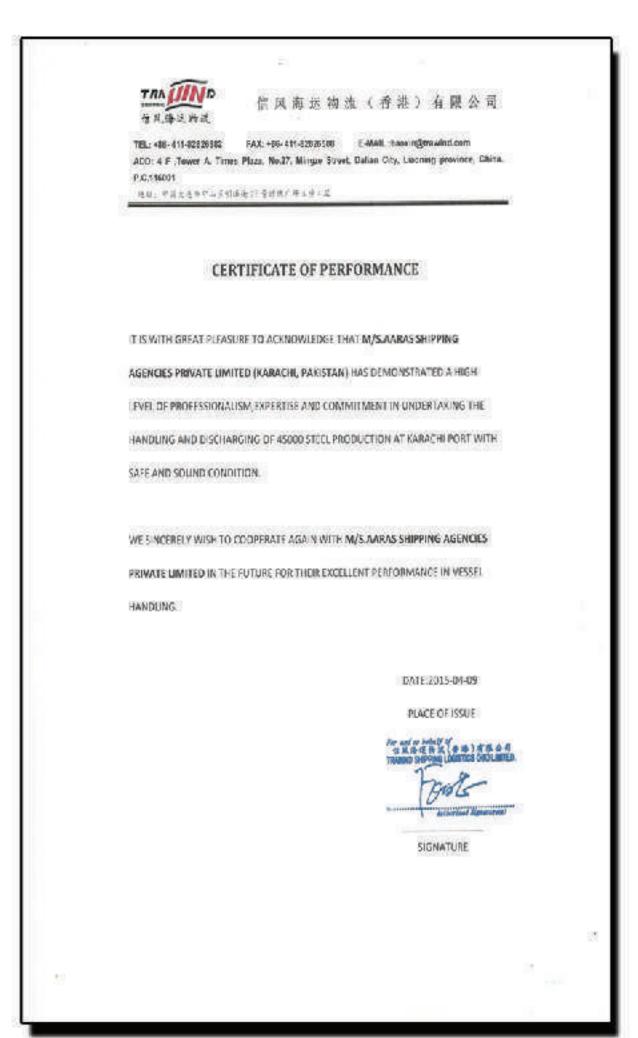












# Our Valuabel Clients 我们的尊贵客户



# Location & Contacts

# HEAD OFFICE - PAKISTAN AARAS SHIPPING AGENCIES PRIVATE LIMITED

Suite No. 701, 7th Floor, Business Plaza, M.H.Road,

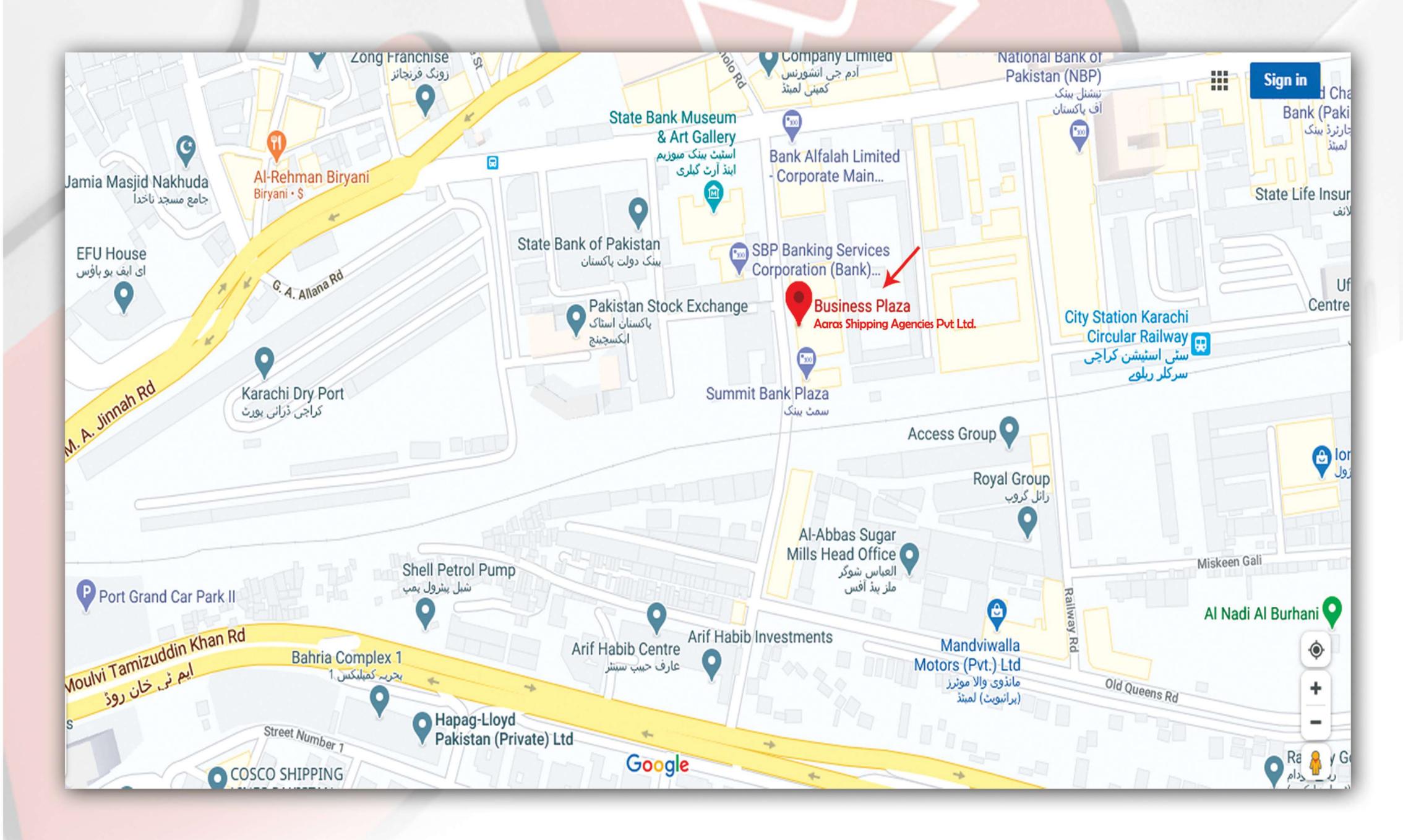
Off I.I. Chundrigar Road, Karachi Pakistan.

Email: info@aarasshipping.com Website: www.aarasshipping.com

Phone: +92-21-32415450 +92-21-32415451

FAX: +92-21-21430512





# AARAS READY FOR ACTION

Whatever you're Planning, We 're there for you.



www.aarassnipping.com